NEPTUNE HOUSE OWNERS ASSOCIATION

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

Year Ended December 31, 2020

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Kirshenbaum & Urban, Llp

CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Members Neptune House Owners Association Block Island, Rhode Island

We have audited the accompanying financial statements of Neptune House Owners Association, which comprise the balance sheet as of December 31, 2020, and the related statements of revenues, expenses, and changes in fund balance for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neptune House Owners Association as of December 31, 2020, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included in the Schedule of Operating Fund Revenues and Expenses --- Budget and

Actual is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Association's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Kirshenbaum & Unbau, LLP

White Plains, NY September 28, 2021

NEPTUNE HOUSE OWNERS ASSOCIATION BALANCE SHEET DECEMBER 31, 2020

| A 0.0 E T.O. | 0 | Operating Reserve Fund Fund | | | Total | |
|--|----|------------------------------|------|------------------------|-------|------------------------------|
| ASSETS | | | | | | |
| Cash Assessments receivable Prepaid expenses | \$ | 420,819 263,371 12,992 | \$ | 297,492 37,094 - | \$ | 718,311 300,465 12,992 |
| TOTAL ASSETS | \$ | 697,182 | \$ | 334,586 | \$ | 1,031,768 |
| | | | | | | |
| | | | | | | * |
| LIABILITIES AND FUND BALANCES | | * | | | | |
| Accounts payable Deferred revenue: | \$ | 6,175 | \$ | - | \$ | 6,175 |
| - already collected | | 398,724 | | 48,945 | | 447,669 |
| - billed not yet collected 2021 | | 263,421 | | 37,094 | | 300,515 |
| Accrued liabilities | | 11,076 | | - | | 11,076 |
| PPP loan | | 34,835 | | - | | 34,835 |
| TOTAL LIABILITIES | | 714,231 | | 86,039 | | 800,270 |
| Fund balances | - | 282,042 | - | 48,947 | | 330,989 |
| TOTAL LIABILITIES AND FUND BALANCES | \$ | 996,273 | _\$_ | 134,986 | \$_ | 1,131,259 |

NEPTUNE HOUSE OWNERS ASSOCIATION STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE FOR THE YEAR ENDED DECEMBER 31, 2020

| | C | perating Fund | Reserve Fund | | Total | |
|--|----|------------------|-----------------|----------|----------|---------|
| REVENUES | • | 000 004 | • | 440.007 | • | 720 521 |
| Assessments | \$ | 628,294 | \$ | 110,237 | \$ | 738,531 |
| Bad debt recovery | | 1,941 | | 1,503 | | 3,444 |
| Other income | | 8,847 | | 17 | | 8,864 |
| | | 639,082 | | 111,757 | | 750,839 |
| | | | | | | |
| EXPENSES (supplemental schedule attached) | | | | | | |
| Management and facility maintenance | | 207,870 | | - | | 207,870 |
| Utilities | | 68,044 | | - | | 68,044 |
| Service and contracts | | 41,261 | | - | | 41,261 |
| Repairs and supplies | | 48,981 | | | | 48,981 |
| Insurance and licenses | | 51,621 | | _ | | 51,621 |
| Administrative | | 148,735 | | | | 148,735 |
| Taxes | | - | | - | | - |
| Bad debts | | - | | - | | = |
| Reserve fund | | - | | - | | |
| Common area components | | 25,940 | | _ | | 25,940 |
| | | 592,452 | | - | | 592,452 |
| | - | | | | | |
| EXCESS OF REVENUES OVER EXPENSES | | 46,630 | | 111,757 | | 158,387 |
| | | | | | | |
| BEGINNING FUND BALANCES | | 235,412 | | (62,810) | | 172,602 |
| | Φ. | 202.042 | ø | 49 047 | ¢ | 330,989 |
| ENDING FUND BALANCES | | 282,042 | | 48,947 | <u> </u> | 330,303 |

NEPTUNE HOUSE OWNERS ASSOCIATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020

| | Operating Fund | Reserve Fund | Total |
|--|-------------------|-----------------|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Excess (deficiency) of revenues over expenses | \$ 46,630 | \$ 111,757 | \$ 158,387 |
| Adjustments to reconcile excess (deficiency) of revenues | | | - |
| over expenses to net cash provided (used) by operating | | | - |
| activities: | | | - |
| (Increase) decrease in: | | | - |
| Assessments receivable | 31,072 | 16,440 | 47,512 |
| Prepaid expenses | 2,343 | - | 2,343 |
| Increase (decrease) in: | | | |
| Accounts payable | (11,203) | - | (11,203) |
| Assessments received in advance | 69,221 | (7,249) | 61,972 |
| Assessments billed in advance but not received | (32,613) | (16,440) | (49,053) |
| Accrued liabilities | (1,784) | - | (1,784) |
| PPP loan | 34,835 | _ | 34,835 |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES | 138,501 | 104,508 | 243,009 |
| | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Interfund transfers | (102,919) | 102,919 | |
| NET INCREASE (DECREASE) IN CASH | 35,582 | 207,427 | 243,009 |
| WET MOREAGE (DEGREEAGE) IN GROW | | , | |
| CASH AT BEGINNING OF YEAR | 416,926 | 157,867 | 574,793 |
| | | | * |
| CASH AT END OF YEAR | \$ 452,508 | \$ 365,294 | \$ 817,802 |

NEPTUNE HOUSE OWNERS ASSOCIATION NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2020

Note A – Nature of Organization

Neptune House Owners Association was organized on May 1, 1990, in the State of Rhode Island. The Association is responsible for the operation and maintenance of the common property within the development. The development consists of 23 residential units located in Block Island, Rhode Island.

Note B - Date of Management's Review

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through September 28, 2021, the date that the financial statements were available to be issued.

Note C - Summary of Significant Accounting Policies

Fund Accounting

The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitation and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund – This fund is used to account for financial resources available for the general operations of the Association.

<u>Reserve Fund</u> – This fund is used to accumulate financial resources designated for future major repairs and replacements.

Member Assessments

Association members are subject to assessments to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. Assessments receivable at the balance sheet date are stated at the amounts expected to be collected from outstanding assessments from unit owners. The Association considers all assessments receivable at December 31, 2020 to be fully collectible. Any excess assessments at year end are retained by the Association for use in the succeeding year.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note D - Income Taxes

Homeowners' associations may be taxed either as homeowners associations, or as regular corporations. For the year ended December 31, 2020, the Association was taxed as a homeowners association and filed Form 1120-H.

Note E - Future Major Repairs and Replacements

The Association's governing documents require funds to be accumulated for future major repairs and replacements. At December 31, 2020, the Reserve Fund had cash available of \$297,492, of which \$48,945 was 2021 fees collected in advance, resulting in a net cash position in the Reserve Fund of \$248,547. These funds are held in a separate account, not generally available for Operating Expenses.

Note F - Accumulated Fund Balances

Fund Balances at December 31, 2020, representing the accumulated excess of revenue over expenses since inception, were \$250,353 from the Operating Fund, and (\$18,855) from the Reserve Fund, for a total Fund Balance of \$231,498.

SUPPLEMENTARY INFORMATION

| | 0 | perating Fund | | serve und | | Total |
|---|----|------------------|----|--------------|----|---------|
| MANAGEMENT AND FACILITY MAINTENANCE | Φ. | 20.005 | ć | | ċ | 26.025 |
| Salaries - Housekeeping | \$ | 36,025 | \$ | - | \$ | 36,025 |
| Salaries - Maintenance | | 47,249 | | - | | 47,249 |
| Salaries - Administrative | | 85,905 | | - | | 85,905 |
| Payroll taxes - Housekeeping | | 3,495 | | - | | 3,495 |
| Payroll taxes - Maintenance | | 4,698 | | - | | 4,698 |
| Payroll taxes - Administrative | | 8,460 | | - | | 8,460 |
| Health insurance, employee welfare & workers compensation insurance | | 19,911 | | - | | 19,911 |
| Payroll service | | 2,127 | | - | | 2,127 |
| | | 207,870 | | | | 207,870 |
| UTILITIES | | 00 500 | | | | 20.500 |
| Electricity | | 20,506 | | | | 20,506 |
| Sewer usage | | 12,782 | | | | 12,782 |
| Heating fuel | | 21,680 | | - | | 21,680 |
| Propane gas | | 3,213 | | - | | 3,213 |
| Water | | 9,863 | | | | 9,863 |
| | | 68,044 | - | _ | | 68,044 |
| SERVICE AND CONTRACTS | | | | | | 4 645 |
| Security - alarm service | | 1,615 | | 5 | | 1,615 |
| Laundry service | | 6,866 | | - | | 6,866 |
| Cable TV- | | 4,097 | | - | | 4,097 |
| Carting and rubbish removal | | 6,067 | | - | | 6,067 |
| Cleaning service | | 22,616 | | | | 22,616 |
| | | 41,261 | | - | | 41,261 |
| REPAIRS AND SUPPLIES | | | | | | 00.460 |
| Housekeeping and apartment supplies | | 22,163 | | - | | 22,163 |
| Freight | | 1,488 | | 7 | | 1,488 |
| Repairs and maintenance | | 19,410 | | - | | 19,410 |
| Outside labor | | 5,920 | | - | | 5,920 |
| | | 48,381 | | | | 48,981 |
| INSURANCE AND LICENSES | | | | | | |
| Insurance | | 51,621 | | | | 51,621 |
| | | 51,621 | | - | | 51,621 |
| | | * | | | | |
| | \$ | 417,777 | \$ | - | \$ | 417,777 |
| | | | | | | |

| | | perating Reserve Fund Fund | | | | Total |
|--|----|----------------------------|--|---------|----|---------|
| ADMINISTRATIVE | | | | | | |
| Accounting and legal | \$ | 4,636 | \$ | - | \$ | 4,636 |
| Advertising | | 4,687 | | - | | 4,687 |
| Bank service charges, late fees and interest | | 11,386 | | - | | 11,386 |
| Bookkeeping | | 5,250 | | | | 5,250 |
| Collection expense | | 1,211 | | - | | 1,211 |
| COVIC-19 expenses | | 5,216 | | - | | 5,216 |
| Dues and subscriptions | | 1,605 | | - | | 1,605 |
| Management fees | | 60,131 | | - | | 60,131 |
| Office expenses | | 7,974 | | · • • • | | 7,974 |
| Postage | | 3,759 | | | | 3,759 |
| Telephone and internet | | 30,516 | | - | | 30,516 |
| Travel expense | | 1,449 | | - | | 1,449 |
| Uniforms | | 113 | | - | | 113 |
| Van expenses | | 3,312 | | - | | 3,312 |
| Other administrative expenses | | 7,490 | | - | | 7,490 |
| the state of the s | | 148,735 | | - | | 148,735 |
| TAXES | | | | | | |
| Real estate | | 22,020 | | - | | 22,020 |
| | | | | | | |
| BAD DEBTS | | | | | | - |
| Neptune House Owners Association | | 9,669 | | 2,650 | | 12,319 |
| | | | | | | |
| RESERVE FUND | | | | | | |
| Facility maintenance and repair | | | | 65,152 | | 65,152 |
| COMMON AREA COMPONENTS | | | | | | |
| Room equipment replacements | | 7,514 | | | | 7,514 |
| Linen replacement | | 8,485 | | | | 8,485 |
| Landscaping | | 5,154 | | | • | 5,154 |
| Computers and website | | 1,045 | | | | 1,045 |
| Pool Pool | | 3,742 | - 6 | | | 3,742 |
| . 33. | | 25,940 | CALLED TO SECURITY OF THE PARTY | - | | 25,940 |
| | - | | | | | |
| TOTAL OPERATING EXPENSES | \$ | 624,141 | \$ | 67,802 | | 691,943 |

| | | Budget ompiled) | | Actual | Fa | ariance vorable avorable) |
|---|---|--------------------|-------|---------|----|---------------------------------|
| REVENUES | | 1 | | | | 0.000 |
| Assessments | \$ | 625,934 | \$ | 628,294 | \$ | 2,360 |
| Bad debt recovery | | 11,786 | | 1,941 | | (9,845) |
| Other income | | 56,531 | | 8,847 | | (47,684) |
| TOTAL REVENUES | | 694,251 | | 639,082 | | (55,169) |
| EXPENSES | | | | | | |
| MANAGEMENT AND FACILITY MAINTENANCE | | | a lia | ** | | |
| Salaries - Housekeeping | | 72,880 | | 36,025 | | 36,855 |
| Salaries - Maintenance | | 72,806 | * | 47,249 | | 25,557 |
| Salaries - Administrative | | 56,544 | | 85,905 | | (29,361) |
| Payroll taxes - Housekeeping | | 6,502 | | 3,495 | | 3,007 |
| Payroll taxes - Maintenance | | 6,498 | | 4,698 | T. | 1,800 |
| · Payroll taxes - Administrative | | 5,047 | | 8,460 | | (3,413) |
| Health insurance, employee welfare & workers compensation insurance | • | 22,665 | | 19,911 | | 2,754 |
| Payroll service | | 2,989 | | 2,127 | | 862 |
| - Telephone | *************************************** | 245,931 | | 207,870 | | 38,061 |
| UTILITIES A POST | | | | | | |
| Electricity | | 21,841 | | 20,506 | | 1,335 |
| Sewer usage | | 14,692 | | 12,782 | | 1,910 |
| Heating fuel | | 20,749 | | 21,680 | | (931) |
| Propane gas | | 5,797 | | 3,213 | | .2,584 |
| Water | | 8,171 | | 9,863 | | (1,692) |
| 14 | | 71,250 | | 68,044 | | 3,206 |
| SERVICE AND CONTRACTS | | | | | | |
| Security - alarm service | | 2 158 | | 1,615 | | 543 |
| Laundry service | | 13,185 | | 6,866 | | 6,319 |
| Cable TV | | 6,396 | | 4,097 | | 2,299 |
| Carting and rubbish removal | | 6,628 | | 6,067 | | 561 |
| Cleaning service | | 27,937 | | '22,616 | | 5,321 |
| t vita in the contract of the | | 56,304 | | 41,261 | - | 15,043 |
| REPAIRS AND SUPPLIES | | | | ., , | | |
| Housekeeping and apartment supplies | | 40,628 | | 22,163 | | 18,465 |
| Freight | | 2,295 | | 1,488 | | 807 |
| Repairs and maintenance | | 18,121 | | 19,410 | | (1,289) |
| Outside labor | | 8,086 | | 5,920 | | 2,166 |
| | | 69,130 | | 48,981 | | 20,149 |
| INSURANCE AND LICENSES | | | - | | | |
| insurance the | | 48,500 | | 51,621 | | (3,121) |
| | | x 4 | | 1 1 | | |
| | | | | | | 43.33 |
| * 9. T | \$ | 491,115 | \$ | 417,777 | \$ | 73,338 |
| | | | | | | |

| | sudget empiled) | Actual | | Varian Actual Favora (Unfavor | |
|--|--------------------|--------|---------|-------------------------------|---------|
| ADMINISTRATIVE | | | | | |
| Accounting and legal | \$ 2,550 | \$ | 4,636 | \$ | (2,086) |
| Advertising | 8,000 | | 4,687 | | 3,313 |
| Bank service charges, late fees and interest | 6,052 | | 11,386 | | (5,334) |
| Bookkeeping Fees | 8,000 | | 5,250 | | 2,750 |
| Collection expense | 2,270 | | 1,211 | | 1,059 |
| COVID-19 expenses | - | | 5,216 | | (5,216) |
| Dues and subscriptions | 5,281 | | 1,605 | | 3,676 |
| Management fees | 60,132 | | 60,131 | | 1 |
| Office expenses | 5,863 | | 7,974 | | (2,111) |
| Postage | 2,168 | | 3,759 | | (1,591) |
| Telephone and internet | 23,102 | | 30,516 | | (7,414) |
| Travel expense | 7,059 | | 1,449 | | 5,610 |
| Uniforms | 1,211 | | 113 | | 1,098 |
| Van expenses | 3,149 | | 3,312 | | (163) |
| Other administrative expenses | 11,797 | | 7,490 | | 4,307 |
| | 146,634 | | 148,735 | | (2,101) |
| TAXES | | | | | |
| Real estate | 15,972 | | 22,020 | | (6,048) |
| Corporation | 450 | | - | | 450 |
| | 16,422 | | 22,020 | | (5,598) |
| BAD DEBTS | | | | | |
| Neptune House Owners Association | 12,519 | | 9,669 | - | 2,850 |
| COMMON AREA COMPONENTS | | | | | |
| Room equipment replacements | 8,975 | | 7,514 | | 1,461 |
| Linen replacement | 7,095 | | 8,485 | | (1,390) |
| Landscaping | 2,059 | | 5,154 | | (3,095) |
| Computers and website | 3,008 | | 1,045 | | 1,963 |
| Pool | 6,424 | | 3,742 | | 2,682 |
| | 27,561 | | 25,940 | | 1,621 |
| TOTAL EXPENSES | 694,251 | | 624,141 | | 70,110 |
| EXCESS (DEFICIENCY) OF OPERATING FUND REVENUES | | | | | |
| OVER OPERATING FUND EXPENSES | \$ - | \$ | 14,941 | \$ | 14,941 |

NEPTUNE HOUSE OWNERS ASSOCIATION SUPPLEMENTAL SCHEDULE 3: SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS (UNAUDITED) DECEMBER 31, 2020

In July 2016, the Association's board of directors hired an outside firm to conduct a study to estimate the remaining useful lives and the replacement costs of the components of common property. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study. Estimated current replacement costs have not been revised since that date and do not take into account the effects of inflation between the date of the study and the date that the components will require repair or

The following information is based on the study and presents significant information about the components of common property.

| | Estimated Remaining Useful | Estimated Cu | ırrent Replacement |
|-------------|-----------------------------------|--------------|--------------------|
| Components | Life (Years) | | Cost |
| Contingency | 2 | \$ | 10,000 |
| Roofs | 6-19 | | 141,080 |
| Streets | 1-16 | | 81,500 |
| Exterior | 1-24 | | 700,291 |
| Interior | 0-17 | | 763,200 |
| Equipment | 1-9 | | 175,400 |
| Grounds | 0-20 | | 414,667 |
| TOTALS | | \$ | 2,286,138 |

The Association's board of directors uses the information from the study to plan annual repair and replacement. Several of the items identified in the study have been repaired or replaced since the time of the study. The board intends to update the study every 4-7 years to plan future projects.